

## Certified Channel Reseller Application

Full Legal Name: <input style="width: 90%;" type="text"/>		
DBA (if any): <input style="width: 90%;" type="text"/>		
Primary Address: <input style="width: 90%;" type="text"/>		
City: <input style="width: 25%;" type="text"/>	State: <input style="width: 20%;" type="text"/>	Zip Code: <input style="width: 20%;" type="text"/>
Phone Number: <input style="width: 30%;" type="text"/>	Web Address: <input style="width: 60%;" type="text"/>	

Name of Principal: <input style="width: 90%;" type="text"/>
Email: <input style="width: 90%;" type="text"/>
Phone: <input style="width: 90%;" type="text"/> <span style="float: right;">ENTER 10</span>
Cell: <input style="width: 90%;" type="text"/> <span style="float: right;">DIGITS</span>
Fax: <input style="width: 90%;" type="text"/> <span style="float: right;">NO DASHES</span>

Business Start Date: <input style="width: 90%;" type="text"/>
Business Status: <input style="width: 90%;" type="text"/>
Number of Sales Reps: <input style="width: 90%;" type="text"/>
Number of Service Techs: <input style="width: 90%;" type="text"/>
Number of Admin/other: <input style="width: 90%;" type="text"/>

***Annual Revenue Sources***

Hardware: <input style="width: 90%;" type="text"/>
Service: <input style="width: 90%;" type="text"/>
Supplies: <input style="width: 90%;" type="text"/>
Parts: <input style="width: 90%;" type="text"/>
Total: <input style="width: 90%;" type="text"/>

***Machines in Field (MIF)***

MFP/Copier: <input style="width: 90%;" type="text"/>
Fax: <input style="width: 90%;" type="text"/>
Printer: <input style="width: 90%;" type="text"/>
Other: <input style="width: 90%;" type="text"/>
Total: <input style="width: 90%;" type="text"/>

**Manufacturer Authorizations**

- |   |                                    |                                |                                    |                                    |                                  |
|---|------------------------------------|--------------------------------|------------------------------------|------------------------------------|----------------------------------|
| <input type="checkbox"/> Canon          | <input type="checkbox"/> Ricoh     | <input type="checkbox"/> Savin | <input type="checkbox"/> Gestetner | <input type="checkbox"/> Copy Star | <input type="checkbox"/> Toshiba |
| <input type="checkbox"/> Konica/Minolta | <input type="checkbox"/> Panasonic | <input type="checkbox"/> Sharp | <input type="checkbox"/> HP        | <input type="checkbox"/> Lexmark   | <input type="checkbox"/> Samsung |

Others (Please Specify)

***Requested Territory***

County: <input style="width: 150px;" type="text"/>	State: <input style="width: 80px;" type="text"/>
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***Sharp Internal Use Only***

BEQI: <input style="width: 40px;" type="text"/>	Sharp Market Share: <input style="width: 100px;" type="text"/>	Sharp Share Target: <input style="width: 100px;" type="text"/>
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BEQI: <input style="width: 40px;" type="text"/>	Sharp Market Share: <input style="width: 100px;" type="text"/>	Sharp Share Target: <input style="width: 100px;" type="text"/>