

## Advantages:

- **Access to service info**
  - Access to sharp IDNCservice.com web site.
  - Able to download Manuals, tech bulletins, parts guides, online training etc...
- **Free “Hot Line” technical support**
  - Provided by Sharp.
- **Service training**
  - 4 training centers to choose from.
  - Online training available for continuing training.
- **Sales training and support**
- **24/7 Sharp Academy online training**
- **Expanded product line**
  - Ability to sell and service Sharp black & white up to 75ppm and 50ppm on the award winning MX Color.
  - Including the Award winning “Frontier” A4 series machines.
- **Purchase expectations**
  - \$50,000.00 in Machines & Accessories every six months.
- **Regional Dealer Council**
  - Opportunity to participate.
- **Sales incentive programs**
  - Incentive programs are initiated by OES Solutions & Sharp Ultimate Rewards.
- **24/7 access to Sharp reseller web site**
  - Sharp spent \$ 4 mil to develop.
  - Sharp spends approximately \$ 1 mil per year to maintain and expand.
  - Web-site is un-equaed in the industry.
- **MySharp**
  - Customizable for each of your customers.
  - Access 24/7
  - No charge & now available on the panel of your OSA enabled machines.
- **2 day shipping for all parts**
  - \$15.00 flat fee per shipment.
  - Shipped directly from sharp to your dealership.
- **Highly competitive pricing**
  - OES has the purchasing power to pass along Competitive pricing.
  - All Sharp discounts and programs are passed down to our CCR dealers.
  - We’ll do what it takes to meet or beat your competitors’ quotes.
  - Access to NJPA for not-for-profit sales.
  - Available MAP pricing directly from Sharp for large takedowns.
- **Ultimate Rewards program**
  - Earn reward dollars or points towards prizes for every CCR machine sold.
  - Reward dollars are paid via MasterCard debit card.
  - Placements include all sale, lease, rental and cost-per-copy placements.
- **Sharp Desk included with all connected products**
- **OES Solutions has the best distribution options for your company**
  - Knowledgeable staff with an average of 10 years Sharp experience per employee.
  - Large Company benefits with Small Company Attitude.
  - Qualified support structure.